



# Mitel MiVoice Connect End of Life

# Rick Balzer



CEO of Intelesys 1994 - Present



**Fractional CIO / IT Director**

City of San Marino

January 2019 – April 2020



Teaching Consultant Mentor

California State University, Fullerton

Fall 2018 to Present



Entrepreneur of the Year Award



**MISAC**

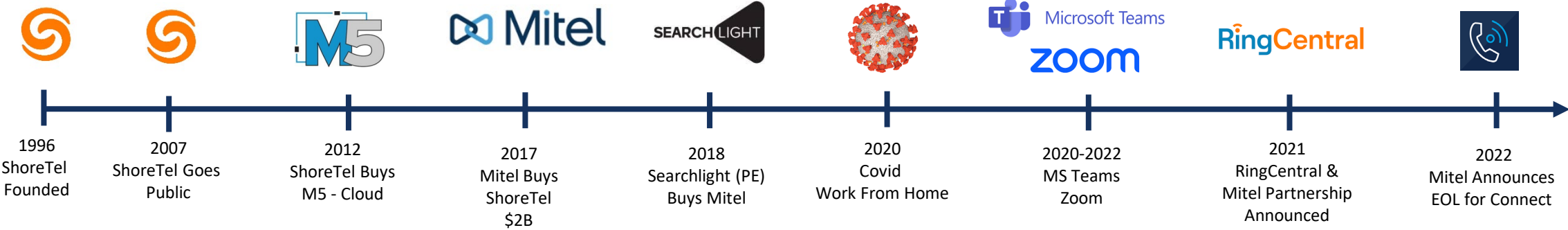
MUNICIPAL INFORMATION SYSTEMS ASSOCIATION OF CALIFORNIA

MISAC Attendee Since 2015

Feature Presenter – 2019 (IT as an Investment)



# ShoreTel History



## What Now?

# Announcements

Mitel Connect is EOL 2029

New System Sales End 2023

Add On Licensing Sales End 2024 or 2025

6900 Series Phones Currently Supported by Ring Central and MiVoice Business.  
-400 Series Phones To Follow Soon

ST & SG Gateways Will Be Supported Until The EOL of Connect

Price Increase For Partner Support

- **Q1 2023 – Official Announcement from Mitel on Official Dates**

# Mitel / Ring Central Announcement Details

RingCentral becomes the exclusive UCaaS partner for Mitel

RingCentral acquires differentiated CloudLink technology to enable a unique transition path from on-premises PBX to RingCentral's Message Video Phone (MVP) cloud platform

RingCentral will pay Mitel \$650 million to acquire intellectual property rights and patents covering network and call management, security, and infrastructure.

Searchlight will invest \$200 million in equity in RingCentral

Mitel gets residual payments from Ring Central for all transitions

# Ring Central Experience

The Mitel Customer Experience when upgrading to RingCentral MVP

**The Right Journey** for the **Right Customer**

1

**Device Journey**  
(Device options)



2

**Migration Tools**  
( Profiles, Call Flows, Devices)



3

**Incentives**  
(Customer)



4

**Self-service**  
VS  
**Professional Services**



# Options

OPTION I  
Stay on Connect

It Still Works !!!!!

OPTION II  
Move to Cloud

RingCentral

8x8

Microsoft Teams

TPX

zoom

GoToMeeting

AT&T

OPTION III  
Move to Mitel  
MiVoice Business  
(Prem)



6900  
Series



400  
Series

Will NOT Move to MiVB

# Phone Options

## PROPIETARY



Mitel 6900



Mitel 400



Mitel 200 / 655

## OPEN SIP



Poly VVX550



Yealink T43U

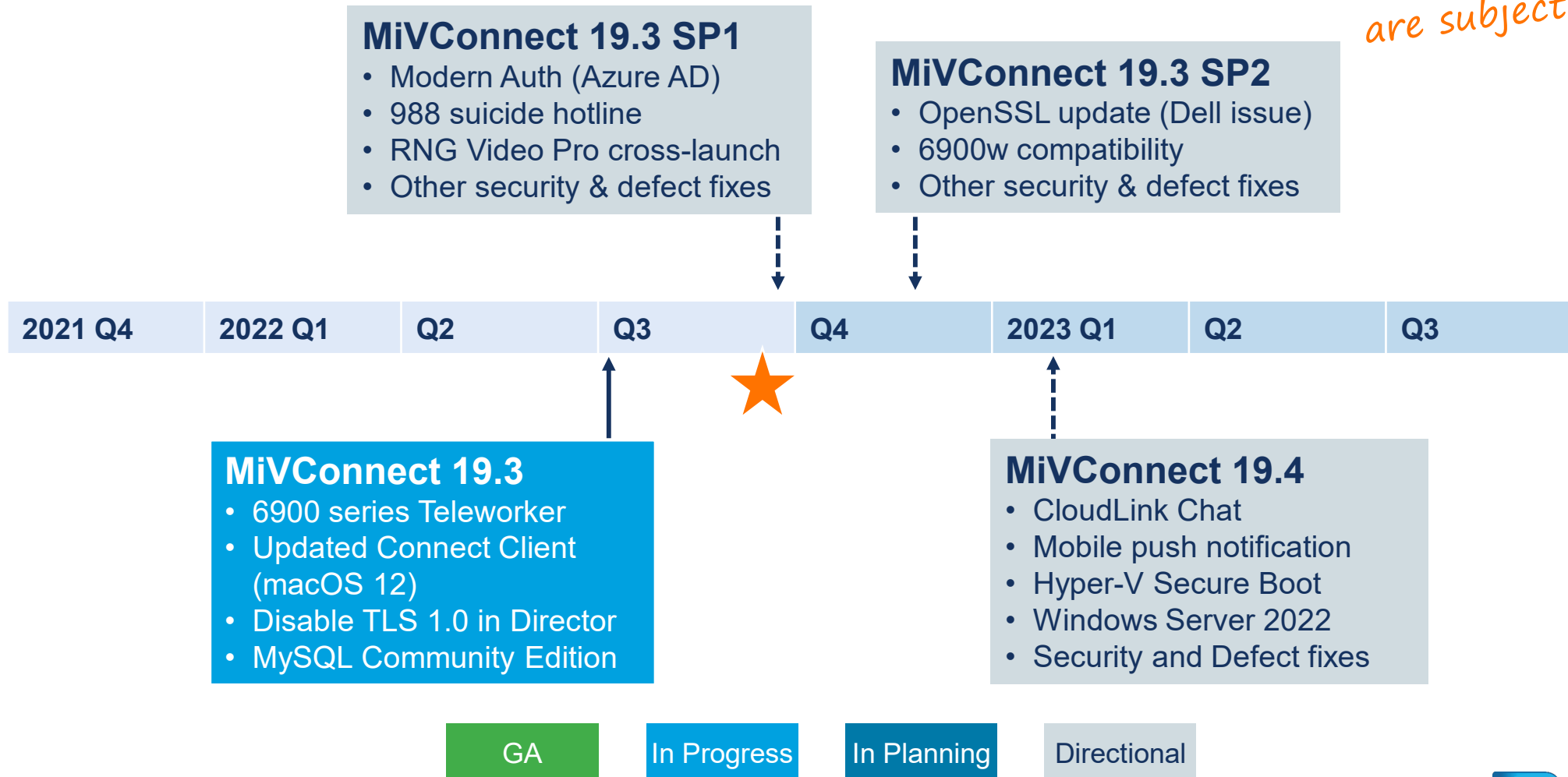


AudioCodes



# MiVoice Connect Roadmap 2022-2023

*Content and schedules are subject to change*



# MiVoice Connect Ongoing Development

## Core capability

### Modern Authentication

OAuth 2.0 for Connect Client and CC client

### Push Notification for Mobility

Corrects longstanding deficiency

TLS 1.2 for Connect CC (ECC)

CloudLink chat

### RingCentral Video Pro cross launch

## Mitel endpoint devices & evolution

6900x basic support (same as non-w)

6900w/L/t/Lt differentiated support

5634 Wi-Fi Handset support

6900 Admin

Ringtunes, Wallpaper, Audio path selection

6970 Integrated

## Stability, Robustness and Performance

D&M improvements

Bug fixes

## Security

Ongoing security:

OpenSSL 1.1.1 for Dell Gen15 issue

Secure Boot

Vulnerability reduction

Library updates

3<sup>rd</sup> party platform & OS updates

Complete HTTPS for phones (Private CA download, Cert validation)

## Other

DID/DNIS Trunk Tool (offline app)

## Won't deliver:

Client docking, VM/AA for ST, SIPREC

# TLS 1.2 Support

## DOES NOT SUPPORT TLS 1.2

### SWITCHES:

- SG30
- SG50
- SG50V
- SG90
- SG90V
- SG220T1
- SG220T1a
- SGT1K
- SG24a

### PHONES (MGCP):

- 200 Series
- 655 Phone

## SUPPORTS TLS 1.2

### SWITCHES:

- ST1D
- ST2D
- ST24a
- ST48a
- ST50A
- ST100A
- ST100DA
- ST200
- ST500
- Virtual Switches

### • PHONES (SIP):

- 400 Series
- 6900 Series

# Mitel Speedway Program

**Physical to Virtual Upgrade:** If you have physical SG hardware, Mitel will provide the like for like virtual license at no charge for the licenses. Prorated support charges apply when upgrading to the virtual licenses.

**Physical to Physical Hardware Upgrade:** If you still require hardware and need to get off of the older SG gateways, Mitel is providing a 30% discount off list price on ST100A, ST100DA, ST1D & ST48A. For the SG24A and the SG50A Mitel is providing a 15% discount.

# Deprecation of Basic Authentication of MS 365

## Deprecation of Basic Authentication in Microsoft 365

Look for Product Bulletin [PB2022Sept15C](#) on PowerUP Hub

Microsoft has announced the deprecation of Basic Authentication as of Oct 1, 2022

- New Microsoft 365 tenants are created with Basic Authentication already turned off as they have Security defaults enabled.
- Beginning in early 2021, Microsoft started to disable Basic Authentication for existing tenants with no reported usage.
- Effective October 1, 2022, Microsoft will begin disabling Basic authentication for Outlook, EWS, RPS, POP, IMAP, and EAS protocols. SMTP Auth will also be disabled if it is not being used.

Microsoft recently updated their guidance for tenants using Basic Authentication

- Tenants who need to continue using Basic Authentication can extend their cutover to Modern Authentication (Oauth 2.0) through December 31, 2022



# Kari's Law/ Ray Baum's Act

## Kari's Law

On Site Notification via text / email / call

Ability to dial 911 with out dialing 9



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## Ray Baum's Act

All Phones that dial 911 must provide a dispatchable location  
- Physical Phones, IP Phone, Softphones, Work from Home

Requires Connect 19.2 SP1



# Kari's Law/ Ray Baum's Act



Kari's Law / Ray Baum's Act 101

Ray Baum's Act - Mitel

# Cloud Mistakes / Concerns

Special Routing (Police / Fire / etc).		Live Tech Support	eFax
	911 Dispatch	Reporting	Paging
Call Center			Conference Rooms
	Ray Baum's Act	Physical Phones w/ features	Call Recording
Analog			
	SMS	Door Phones	Fax
			Blue Phones

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Opex vs. Capex – RFP necessary?

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Hybrid Cloud / Connect Physical as an option



# MS Teams Calling Options



E3/G3 with Telephony License  
Or G5

Microsoft PSTN Plan



Direct Routing



Embedded Dialer

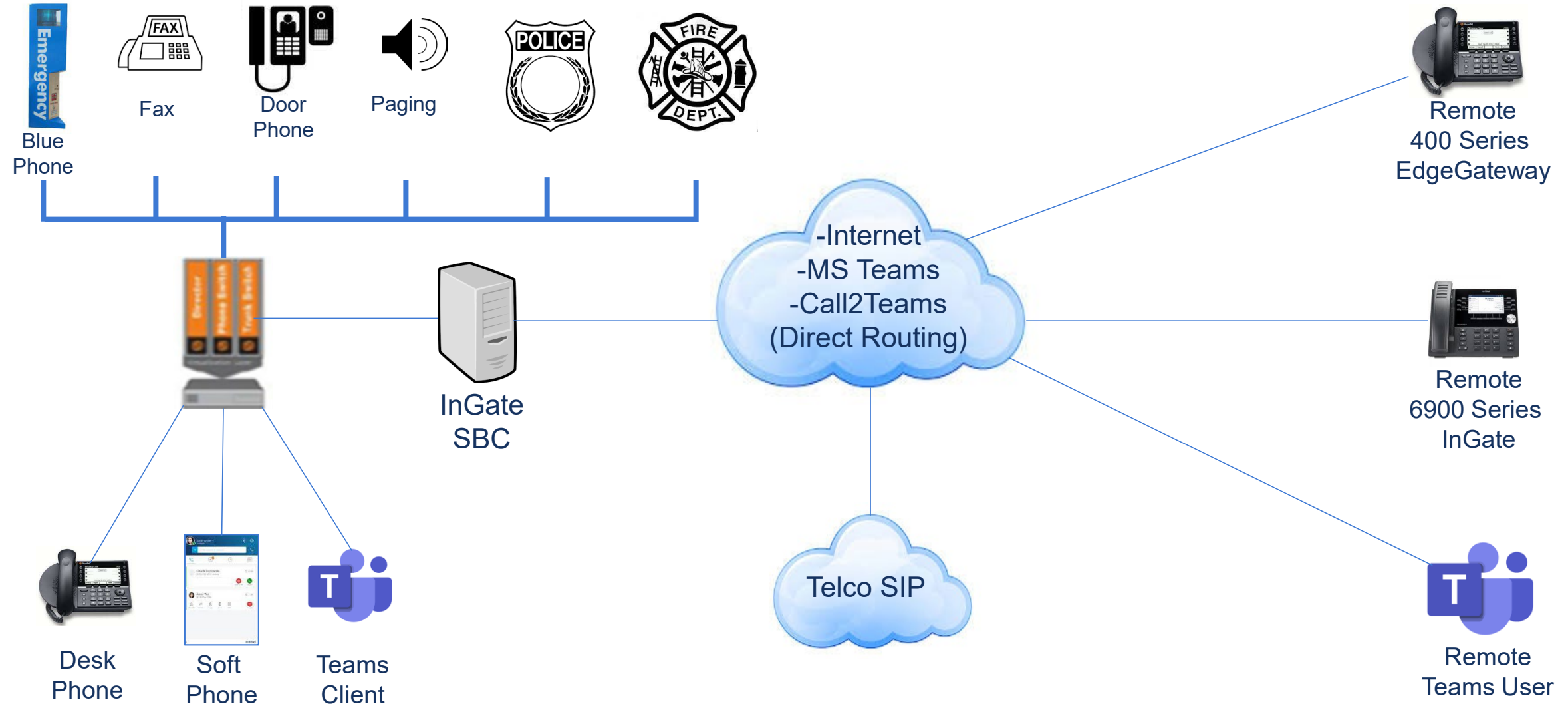


Teams Client E3/G3

Launch 3rd Party Client



# Teams Hybrid with Mitel Connect



# Government Contract Vehicles

CALNET

NASPO  
ValuePoint™



PEPPM  
COOPERATIVE PURCHASING

NCPA  
National Cooperative Purchasing Alliance

OMNIA®  
PARTNERS | Public Sector

Fully vetted and publicly bid RFP process for each contract vehicle

- Competitively Priced
- Negotiated Payment Terms
- Negotiated Terms and Conditions

No RFP Process Required

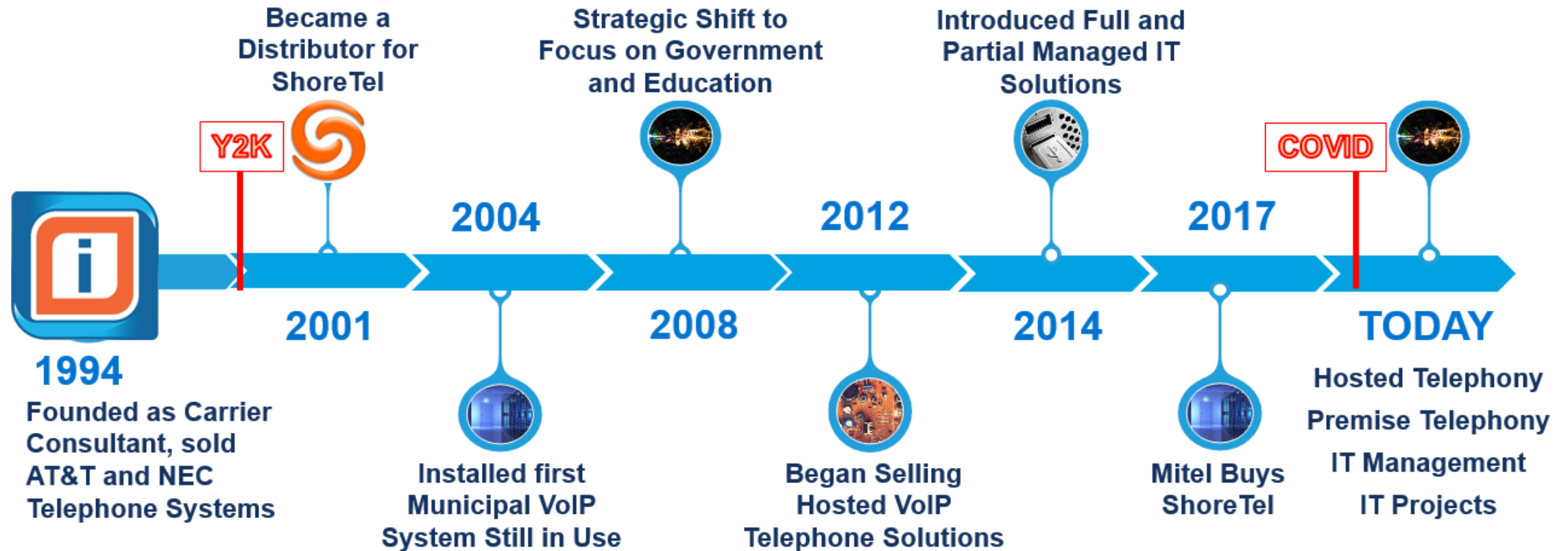
# Conclusion

1. Stay on Connect for as long as you want

2. When you are ready let Intelesys help you get get to the cloud

3. Don't do it alone.

# Intelesys History



# Contacts

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